

Fees & Commissions

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List of Abbreviations

| APR | Annual Percentage Rate |
|-----|--------------------------------|
| ATM | Automatic Teller Machine |
| BDL | Banque du Liban |
| C/V | Counter Value |
| EDL | Eléctricité du Liban |
| EUR | Euro |
| GHL | Government Housing Loan |
| HL | Housing Loan |
| LBP | Lebanese Pound |
| Max | Maximum |
| MC | MasterCard |
| Min | Minimum |
| N/A | Not Applicable |
| PCH | Public Corporation for Housing |
| POS | Point of Sale |
| SMS | Short Message Service |
| USD | United States Dollar |



ACCOUNTS

1. Accounts

A. Fees on Accounts

| | In LBP | In USD | Fresh Accounts |
|---|-------------|--------|----------------|
| Monthly Maintenance fees on accounts* | LBP 100,000 | USD 9 | USD 3 |
| Monthly Maintenance fees on Makers Account | LBP 100,000 | USD 9 | N/A |
| Dormant/Inactive Accounts per month | LBP 100,000 | USD 9 | USD 3 |
| Commission Saving; Interest Capitalization 1M/3M/6M | LBP 100,000 | USD 9 | N/A |
| Commission Saving: Interest Capitalization TERMDEP 12M | LBP 100,000 | USD 9 | N/A |

*(Current, Checking, Easy Save, Dynamic, LBP Cash Account, BDL 158 Card POS)

B. Fees on Salary Domiciliation Accounts

| | In LBP | In USD |
|---------------------------|-------------|---------|
| Group Offering Category A | LBP 50,000 | USD 7.0 |
| Group Offering Category B | LBP 75,000 | USD 8.0 |
| Group Offering Category C | LBP 100,000 | USD 9.0 |

C. Statement of Account Fees

| | In LBP | In USD | Fresh Accounts |
|--------------------------------|---|------------------------------|------------------------------|
| Statement of Account per Page | LBP 100,000 | USD 9 | USD 2 |
| Statement of Account on demand | LBP 100,000 per page min LBP 400,000 | USD 9 per page min USD 40 | USD 3 per page min USD 10 |

D. Opening of Fresh Account

| | For existing and new clients |
|--------------------------|------------------------------|
| Minimum required balance | USD 200 |

E. <u>Attestation Request</u>

| | In LBP | In USD | Fresh Accounts |
|---|-------------|--------|----------------|
| Embassies, Ministry of Finance, General Security etc. (including clearance and Banque de L'habitat; over and above actual fees) | LBP 400,000 | USD 40 | USD 10 |

F. Commissions on Bills Domiciliation

| | In LBP | In USD | Fresh Accounts |
|--|-------------|--------|----------------|
| Commissions domiciliation on Alfa, Touch, EDL, OGERO, bills payment, direct debit, Medco, etc. | LBP 100,000 | USD 9 | USD 3 |
| Returned Bills | LBP 100,000 | - | - |

G. Other Commissions

| | In LBP | In USD | Fresh Accounts |
|--|---------------------------|----------------------|----------------------|
| Proxy | LBP 400,000 per CIF | USD 40 per CIF | USD 10 per CIF |
| Release Mortgage (All types of loans: HL, GHL, ARMY, CAR, PERSONAL, ETC.) | LBP 400,000 | USD 40 | USD 10 |
| Release Lien | LBP 400,000 | USD 40 | USD 10 |
| Inheritance | LBP 400,000 per solicitor | USD 40 per solicitor | USD 10 per solicitor |
| Legal Opinion | LBP 400,000 per CIF | | USD 10 per CIF |
| Commission of Regularization of the Returned Check | | | Euro/USD 10 per unit |
| Commissions for Banking secrecy lifting regarding the CDI (Centrale des Impayés) | LBP 1,000,000 | USD 80 | USD 10 |
| Commission for Information request Regarding Returned LBP 1,000,000 Checks | | USD 80 | USD 10 |
| Tax Payments | LBP 400,000 | N/A | N/A |
| Confirmation of balances (per LBP 400,00 | | USD 40 | USD 10 |

H. Fees on Withdrawal and Deposit Transactions (ATM and Branches Counter)

| Transaction Type | Fee Collected via ATM | Fee Collected via Counter | |
|---|--|--------------------------------|--|
| Withdrawal Cash LBP from LBP account | 5 per mil min LBP 20,000 | 5 per mil min LBP 20,000 | |
| Withdrawal Cash LBP from USD non- Fresh account (Lollars) | USD 3 | USD 3 | |
| Withdrawal Cash USD from LBP account (at Sayrafa rate) | 5 per mil | 5 per mil | |
| Withdrawal Cash USD from USD non- Fresh account (Lollars) | USD 3 (Each USD 100) min USD 1 | USD 3 (Each USD 100) min USD 1 | |
| Withdrawal Cash USD/EUR from USD Fresh account | 7 per mil | 1% | |
| Deposit Cash USD (Fresh Account) | 2 per mil | 4 per mil | |
| Withdrawal Cash LBP from LBP Cash Account | 5 per mil min LBP 20,000 | 5 per mil min LBP 20,000 | |
| Deposit Cash LBP in LBP Cash Account | Free | 5 per mill min LBP 20,000 | |
| Cash Withdrawal on non-Byblos Bank ATMs (only applicable for Fresh Debit Cards) | ATMs in Lebanon: N/A ATMs abroad: 2% min USD 6 per transaction | N/A | |
| Withdrawal Cash USD from USD Sayrafa account | 7 per mil | 7 per mil | |



DEBIT CARDS/ CREDIT CARDS/ ATMS

2. Debit Cards/Credit Cards/ATMs

A. Debit Cards

| Debit Card Types* | Monthly Fee | Supplementary Card Monthly Fee |
|-------------------|-------------------|--------------------------------|
| Visa Classic | USD 0 | USD 1 |
| Visa Gold | USD 1 | USD 1 |
| Visa Platinum | USD 2 | USD 2 |
| Visa The Makers | USD 0 | N/A |
| Visa Teen | USD 12 (per year) | N/A |
| Visa Fresh | USD 2 | USD 2 |
| Visa Fresh Web | USD 10 (per year) | N/A |

*Card expiry date: 6 years

| Debit Card Commissions | | | | |
|---|--|--|--|--|
| SMS | Free of Charge | | | |
| Foreign Exchange Markup4.5% added to the daily currency is | | | | |
| Cross Border Fee | 3% (min USD 0.75 per transaction) | | | |
| Card Renewal Fee (Yearly) | Free of Charge (except for Visa Teen Card) | | | |
| Card Replacement Fee (in case of loss, theft, or damage) Free of Charge | | | | |
| Pin replacement/re-issuance fee | Free of Charge | | | |



- B. <u>Credit Cards</u>
 - <u>Credit Card Fees</u>

| Credit Card Type* | Annual Fee | Supplementary Card Annual Fee | Replacement Fee | Pin Re-issue Fee | Excess Limit Fee | Monthly Maintenance Fee |
|------------------------------|---------------|----------------------------------|--------------------|---------------------|---------------------|----------------------------|
| Visa Platinum (LBP) | 2,500,000 | 2,500,000 | 600,000 | 100,000 | 100,000 | 75,000 |
| MC Titanium (LBP) | 2,000,000 | 2,000,000 | 600,000 | 100,000 | 100,000 | 75,000 |
| Visa Fresh Platinum (USD) | 100 | 100 | 50 | 10 | 10 | 3 |

*Card expiry date: 6 years

| Credit Card Commissions | | |
|-------------------------|---------------------------------------|--|
| SMS Free of Charge | | |
| Foreign Exchange Markup | 4.5% added to the daily currency rate | |
| Cross Border Fee | 3% (min USD 0.75 per transaction) | |
| Late Payment Fee | USD 10 | |

<u>Credit Card Features</u>

| Credit Card Type | Limit | Settlement | Minimum Payment | Commission on ATM in Lebanon | Commission on ATM abroad | POS Interest | ATM Interest | APR |
|---------------------------------|---|---------------------|--------------------|------------------------------------|--------------------------------|-----------------|-----------------|-------|
| Visa Platinum (LBP) | 4,500,000 | 5%, 10%, or 100% | 50,000 | 4,500 | 2%; LBP 11,500 minimum | 2.25% | 2.75% | 51.9% |
| MC Titanium (LBP) | 1,500,000 | 5%, 10%, or 100% | 50,000 | 4,500 | 2%; LBP 11,500 minimum | 2.25% | 2.75% | 51.9% |
| Visa Fresh Platinum (USD) | Minimum \$500 Maximum \$10,000 | 100% | N/A | 5%; \$10 minimum | 5%; \$10 minimum | 2.00% | 2.50% | 29.7% |



C. ATMs

<u>Value Date</u>

| Transaction Type | Value Date |
|-----------------------|---------------------|
| Cash Withdrawal | -1 working day |
| Transfer | -2 working days |
| Cash Deposit | +1 working day |
| Check Deposit | As per branch value |
| Mobile Phone Recharge | -1 working day |

Fees & Commissions

| Transaction Type | Fees |
|-----------------------|---------------------|
| Transfer | 0 |
| Check Deposit | As per branch value |
| Mobile Phone Recharge | 0 |

<u>Charges when checking balances at non-Byblos Bank ATMs</u>

| | Account in LBP | Account in USD |
|---------------------------------|----------------|----------------|
| Non-Byblos Bank ATMs in Lebanon | LBP 10,000 | USD 0.50 |
| Non-Byblos Bank ATMs Overseas | LBP 10,000 | USD 0.50 |



LOANS

3.Loans

A. Consumer Loans

| Type of Loan | Currency | Amount | Term (in months) | Interest Rate | Type of Interest | First Payment (from date of disbursement) | Typical APR |
|---|----------|-------------|---------------------|-----------------------|----------------------------------|---|----------------|
| Personal Loan | LBP | 20,000,000 | 60 | 16%; regressive | Variable; revised annually | 1 Month | 20.543% |
| Personal Loan | USD | 25,000 | 60 | 13%; regressive | Variable; revised annually | 1 Month | 16.601% |
| Travel Loan | USD | 4,000 | 7 | 0% | N/A | 1 Month | 17.592% |
| Car Loan (new car) | USD | 25,000 | 60 | 5.25%; flat | Fixed | 1 Month | 10.920% |
| Car Loan (pre-owned car) | USD | 18,750 | 60 | 6.4%; flat | Fixed | 1 Month | 13.208% |
| Housing Loan with PCH | LBP | 270,000,000 | 180 | 3.78%; regressive | Variable; revised annually | 2 Months | 5.046% |
| Housing Loan Subsidized by BDL | LBP | 500,000,000 | 360 | 4.75%; regressive | Variable; revised annually | 2 Months | 5.615% |
| Beyti Housing Loan | USD | 334,000 | 360 | 9.15%; regressive | Variable; revised annually | 2 Months | 10.686% |
| Land Loan | USD | 400,000 | 120 | 11.15%; regressive | Variable; revised annually | 1 Month | 15.021% |
| Chalet Loan | USD | 180,000 | 240 | 10.15%; regressive | Variable; revised annually | 2 Months | 13.917% |

B. Small Business Loans

| Type of Loan | Currency | Amount | Term (in months) | Interest Rate | Type of Interest | First Payment (from date of disbursement) | Typical APR |
|------------------------------|----------|---------|---------------------|-----------------------|----------------------------------|---|----------------|
| Working Capital Loan | USD | 50,000 | 36 | 13.55%; regressive | Variable; revised annually | 2 Months | 15.98% |
| Equipment Loan | USD | 50,000 | 60 | 13.55%; regressive | Variable; revised annually | 3 Months | 15.843% |
| Premises Loan | USD | 200,000 | 120 | 9.15%; regressive | Variable; revised annually | 6 Months | 10.35% |
| Training Loan | USD | 30,000 | 18 | 13.55%; regressive | Variable; revised annually | N/A | 16.58% |
| Digital Marketing Loan | USD | 20,000 | 24 | 13.55%; regressive | Variable; revised annually | N/A | 16.67% |
| Fleet Loan | USD | 50,000 | 60 | 5.6%; flat | Fixed | N/A | 12.78% |

PRODUCTS AND SERVICES GENERAL



4. Products and Services General

A. Checks

<u>Issuance of Banker Check/Certified Check</u>

| In LBP | 0.02% of the amount; Minimum LBP 500,000; Maximum LBP 2,000,000 |
|---------------------|---|
| In foreign currency | USD 40 |

Purchased Clearing Checks

| In LBP | LBP 60,000 |
|---------------------------------------|------------------------------|
| *in the same location in Lebanon | LDF 00,000 |
| In foreign currency | |
| *in the same location of the branch | USD 6.5 |
| (Payable in Beirut) | |
| In Fresh Account | USD 3 |
| Checks for collection outside Lebanon | USD 160 + Courier Fee USD 50 |
| Travelers checks | N/A |

<u>Returned Unpaid Checks</u>

| | In LBP | LBP 400,000 |
|--------------------------|---|---------------------------|
| Credited to account | In foreign currency | USD 40 |
| | Credited to Fresh Account | USD 10 |
| | Adjustment fees for returned checks | USD 25 or USD 10 if Fresh |
| Issued on client account | Claim of detailed checks returned from BDL | USD 30 or USD 10 if Fresh |

<u>Checks drawn on BDL branches, other than BDL Beirut branch, in LBP currency</u>

| Check collection paid | LBP 60,000 |
|-------------------------|------------|
| Check collection unpaid | LBP 60,000 |



Objection to Payment Order

| In LBP | LBP 100,000 |
|---|---------------------------|
| In foreign currency | USD 15 |
| In Fresh Account | USD 10 |
| Objection of payment of a bank check issued on the Bank of New York | USD 35 or USD 10 if Fresh |
| Objection of a bank check issued on other banks | USD 20 or USD 10 if Fresh |

Fresh Checks

| | USD Fresh Account | LBP Cash Account |
|---|-------------------|--------------------------|
| Fresh Check paid into Byblos Fresh Account | USD 2 | LBP 200,000 |
| Fresh Check paid cash over the counter | USD 1% min \$2 | LBP 0.5% min LBP 200,000 |

<u>Checkbook Issuance</u>

| | In USD | In LBP | In Fresh USD |
|-----------|---------|---------------|--------------|
| 25 papers | USD 80 | LBP 1,200,000 | USD 12 |
| 50 papers | USD 160 | LBP 2,400,000 | USD 24 |

B. Safe Box

| Safe Rental Size | Fees per Year |
|------------------|----------------|
| Small | LBP 10,000,000 |
| Medium | LBP 12,000,000 |
| Large/XL | LBP 15,000,000 |



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BILLS

5.Bills

A. Bills

<u>Discounted Bills, Bills in Guarantee, Bills for Collection, or Direct Bills</u>

| Discounted Bills, Bills in guarantee, Bills for collection in LBP | LBP 3,000 per bill + LBP 7,500 per schedule |
|--|--|
| Discounted Bills, Bills in guarantee, Bills for collection in foreign currency, Direct Bills | USD 2 per bill + USD 5 per schedule + 0.2% commission per quarter |

<u>Return of Unpaid Bills</u>

| In LBP | 5% in addition to total bill amount; LBP 7,500 min |
|---------------------|--|
| In foreign currency | 5% in addition to total bill amount; USD 5 min |

<u>Return of Unpaid Bills Before Maturity</u>

| In LBP | LBP 5,000 per bill |
|---------------------|--------------------|
| In foreign currency | USD 3 per bill |

B. Investigation and Tracking Fees on Transfers

<u>Investigation and Tracking Fees on Outgoing Transfers</u>

| Investigation | | USD 15* |
|---|-------------------------------|-------------------|
| Traching | For transfers above USD 1,000 | USD 3 per request |
| Tracking | For transfers below USD 1,000 | USD 2 per request |
| Request for recall and cancellation by customer | | USD 10* |
| Unpaid and returned by correspondent bank | | USD 5* |

*Additional commissions might apply by correspondent banks and collected from customer's account

<u>Investigation and Tacking Fees on Incoming Transfers</u>

| Investigation | | USD 15* |
|---|-------------------------------|-------------------|
| m 1· | For transfers above USD 1,000 | USD 3 per request |
| Tracking | For transfers below USD 1,000 | USD 2 per request |
| Paid to account (with missing IBAN) | | USD 3 |
| Paid to account with minor mismatch (in beneficiary's name, missing clear details of payment) | | USD 5 |

*Additional commissions might apply by correspondent banks and collected from customer's account

C. Fees on Transfers

Outgoing Transfers Fees

i. Transfers made in Lebanese Pounds

| Transfers made in LBP inside Lebanon | LBP 400,000 |
|--------------------------------------|-------------|
| | |

ii. Outgoing Transfers from Fresh Accounts

| Amount | Personal: From Individual Accounts | Business: From Companies & Establishments (ETB) |
|------------------------------------|------------------------------------|--|
| Less than \$100,000 | 3 per mil + Swift Fee \$25 | |
| Between \$100,000 and \$200,000 | 7 per mil + Swift Fee \$25 | 3 per mil + Swift Fee \$25 |
| Above \$200,000 | 1.1 per cent + Swift Fee \$25 | |

<u>Incoming Transfers Fees</u>

| Incoming transfers credited to the account in LBP | Zero commission for amounts less than LBP 1,000,000; LBP 400,000 for amounts above LBP 1,000,001 |
|--|---|
| Incoming transfers credited to the Fresh account in foreign currency | Zero commission for amounts less than USD 66; USD 10 for amounts above USD 66 |

Documentary Collections

| Free-of-payment (FOP) Documentary Collection | USD 50 or c/v |
|--|---------------------------|
| Documentary Collection against payment or acceptance | 0.15%; USD 50 min or c/v |
| Documentary Collection against guarantees (Aval) | 3% per annum; USD 100 min |
| Return of unpaid Documentary Collection | USD 50 or c/v |

D. Letters of Credit

<u>Documentary Credit (Import)</u>

| Opening of Documentary Credit | 0.3% per quarter or part thereof; USD 100 min or c/v |
|---|---|
| Increase of amount/Extension of expiry date | 0.3% per quarter or part thereof; USD 100 min or c/v |
| Amendment | USD 50 or c/v |
| Acceptance or deferred payment | 3% per annum; USD 100 or c/v |

<u>Documentary Credit (Export)</u>

| Unconfirmed documentary credit (Export) | |
|---|--|
| Notification | 0.1%; USD 100 min or c/v; USD 500 max or c/v |
| Amendment | USD 50 or c/v |
| Payment | 0.1% of documents amount; USD 100 min or c/v |